

eclipse Group Company Profile

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Established in 2003 as eclipse Staging Services LLC, the eclipse Group of companies has grown, both organically and by strategic acquisition, over the course of the last decade into a major player within the Middle East's event and integrated technology industries.

In November 2019 PSAV, a global leader in event experiences, acquired eclipse under the PSAV group of companies, continuing as leaders in audiovisual, live event production and venue company in Dubai, Abu Dhabi and Riyadh, member countries of the Gulf Cooperation Council (GCC).

www.eclipse.ae

The PSAV family of companies serves as a global leader in event experiences, providing creative, production, advanced technology and staging services to help meeting professionals deliver more dynamic and impactful experiences at their meetings, trade shows and events. The team consists of approximately 14,000 professionals across 2,100 on-site venue locations and more than 50 branch offices. The company operates in more than 20 countries across North America, Europe, the Middle East, Australia and Asia. It is the trusted partner and exclusive on-site provider of choice at leading venues worldwide. PSAV was recently named to the Forbes 2018 and 2019 America's Best Employer list. The company is headquartered in Schiller Park, Ill.

www.psav.com

02 eclipse Staging Services



eclipse Staging Services is a leading, multi-disciplined supplier of event technology services to the live events industry. Based in Dubai and active throughout the entire GCC, eclipse Staging Services has acquired an extensive range of high quality and exclusive equipment over the years, comprising a variety of lighting, audio, video, rigging, as well as primary and secondary power distribution equipment; enabling us to continuously develop our expertise in project management, equipment rental and technical services. Supporting live events such as conferences, product launches, major concerts, exhibitions, special events, awards ceremonies and large public festivals, eclipse Staging Services has a well-earned reputation for creativity, commitment and client satisfaction.

www.eclipsestagingservices.ae

03 *eclipse Venue Services*



eclipse Venue Services is a unique member of the eclipse Group, supplying round the clock, high quality in-house technical services such as AV, project management and sales to venues throughout the UAE. Providing the venue with a dedicated team of experts with diverse hospitality and audiovisual experience, as well as a cutting-edge on-site inventory of equipment, eclipse Venue Services ensures the highest possible standard for both the venue and the end client. eclipse Venue Services boasts a current portfolio of thirty-five venues in the UAE.

www.eclipsevenueservices.ae

04 *Venue Partners*

DUBAI

- JW Marriott Marquis Dubai
- Conrad Hotel Dubai
- Ritz-Carlton, Dubai
 International Financial
 Center
- Fairmont Dubai
- Queen Elizabeth 2
- Radisson Blu Hotel, Dubai Waterfront
- Steigenberger Hotel

Business Bay

- Madinat Jumeirah LLC
- Bulgari Hotel Dubai
- Burj Al Arab
- Jumeirah Beach Hotel
- Mandarin Oriental
- Jumeirah Creekside Hotel (Dubai Duty Free)
- Atlantis the Palm Limited
- Blue Waters Dubai

LLC (Caesar's Palace Bluewaters)

- Fairmont The Palm
- Lapita Autograph
 Collection Hotels
- The Emerald Palace Kempinski Dubai
- The Westin Dubai Mina Seyahi
- W, The Palm

ABU DHABI

- Fairmont Bab Al Bahr
- Rosewood Hotel Abu Dhabi LLC
- Westin Abu Dhabi Golf Resort
- Grand Hyatt Abu Dhabi
- Jumeirah Saadiyat Island

- Park Hyatt Saadiyat Island
- Edition Hotel LLC (The Abu Dhabi Edition)
- Marriott Hotel & Marriott Executive Apartments DownTown, Abu Dhabi
- Marriott Hotel Al Forsan
- St. Regis Abu Dhabi

- St. Regis Saadiyat Island Resort
- Four Seasons Hotel, Al Maryah Island
- Ritz Carlton, Abu Dhabi

RAS AL KHAIMAH

- Waldorf Astoria Ras Al Khaimah
- Hilton Al Hamra Beach & Golf Resort

05 *eclipse Saudi Arabia*



With an office and warehouse facility in Riyadh, eclipse Saudi Arabia is fully capable of delivering its services consistently, while meeting the needs of our regional partners and clients to the highest standard. eclipse has placed an extensive inventory of cutting-edge equipment in Riyadh, comprising lighting, rigging, video, audio, power and mains distribution. Investing in new equipment for its operations, eclipse Saudi Arabia has introduced its unique blend of customer service, high-quality technical services with a strong focus on health and safety compliance, to cultivate enduring relationships within the Saudi Arabian market.

06 *Health & Safety*



With an unparalleled commitment to health and safety, the eclipse Group is leading the industry in improving HSE standards across the region. Our NEBOSH certified in-house HSE Manager not only focuses on the team and the general public's safety but is also available as a resource for our customers.

Risk assessments and method statements are completed as standard, and thorough HSE training and accreditation is provided for all onsite staff. We are also the first in the region to implement Portable Appliance Testing (PAT) of all equipment prior to each and every event to ensure the highest level of electrical safety and peace of mind for our clients.

The company recognizes its duty to comply with all current regulations relating to Occupational Health and Safety for its employees, subcontractors, freelance workers and others that may be affected by its work-related activities. It is the company's responsibility to ensure that each employee complies with the safety and emergency response planning principles distributed across the board. In the same manner, all employees are expected to abide by the health and safety rules outlined in the Health & Safety Manual.

07 *HSE Policy Statement*

The eclipse Group's commitment to health, safety and environment is clearly demonstrated in the Occupational Health & Safety Policy Statement as well as in the Environmental & Sustainability Policy statement endorsed and promoted by the Group CEO.

These policies are reviewed periodically during the management review meetings (CEO and GMs) and objectives and targets are developed annually and reviewed every year to ensure consistent and effective implementation of policies.

Each employee has a duty to report workplace conditions or practices that pose a safety hazard or harm the environment and to take reasonable actions to alleviate such risks. The eclipse Group's vision is an incident and injury-free workplace, with no harm to people while protecting the environment.

eclipse eclipse eclipse Occupational Health & Safety Policy Statement QUALITY POLICY STATEMENT Environmental & Sustainability Policy lings is a keeling ingelier of technical production namical in the line ment inductry. He required a right of the events including conferences, product launches, soliditions, special america, analysis The edges Group is a leading sugglar of technical production annious is the free ment inductly. We support a single range of the memory including conference, product secretion, excitations, special means, march induction of technical secretion is that a leaders is in their a supplicit regular on the intermemory. the events including conferences minimize, and concerts. The cart lat, late cause risk to the represent of to promote goal managements provides, to makes the economicated triperts of all co-base in contrasting the facility transmission and triperts contrasting hand economics. It day to comple with the current regulations entering to Occupat industry building modern and others. But they be allo ity improve our tenath and halvy Répuirs recourses la property mattilians the result) and faith is to provide Medical Statements and faith francaireacts and tel material spatness of work which are ask and addition attractionarias for the sense. Non-Dirac, donaid, and haine for each street, which are units and without table to matthin the set of work, which are units and without table to matthin. to endote of excellent of the nationalistics and assessment among staff through a tion. Nor Transpic, enclosurating the staff to and in the of conferences the weeklood over For exempts, making use of two promy Split tasks throughout and an patient & Splits and Served of other work. from to up that this and dones it rank for the The party is according improved, and will be required in the equiration of the party of the par to make performant wourhood lister they share after it to be press to a meanable care of that care hash and addy, and the of others are night to the or remaining it work. adjust oil contactly more and improving it is bring to much take an prophild in the rest and many band by rading use of indeet c studie umath condition, invations to the surcement, House of will do compare strating provided in the last 1.7.2, moved to them. We linker to not customers, densing an includinal service based on their result and and 10 million Dark specializes of us, along with from if not other maintrakers, the density strategy allocens with our sequences an analysis with their strategy basedinal provided increments is an attraction. star fairs and setting ratios for Contents He poly renates affected, the conjump's Group Director will by or at the lates of significant changes within the lossesse. mine officies the company's design literate with The rate has been at the second in which we are the second in the second s and the second second And the second and the second of the second 12000000 In the rest, then all to rest special in the last set photosecular set.

08 International Standard Accreditations



ISO 9001:2015, ISO 14001:2015 & ISO 45001:2018

Furthering our commitment to HSE standards and procedures, eclipse Venue Services holds the ISO 9001:2015 Quality Management System, the ISO 14001:2015 Environmental Management System, and the ISO 45001:2018 Health & Safety Management System certifications. Regular internal and external audit checks are performed to evaluate continuous system improvement and regulatory compliance. The ISO 9001:2015 quality certification assures uniformity in the quality of products and services to fulfil customer requirements through an effective quality management system.

Certification to ISO 45001:2018 shows that the company is measured against health and safety legislations and proves that eclipse complies with universally valid international standards of health and safety. With this management system in place, eclipse can better maintain their health and safety policies, improve their occupational health and safety performance, and most importantly, continue to provide assurance to all concerned that safety of their staff and clients is effectively managed.

The ISO 14001:2015 certification relates to the environment in which eclipse operates, including their warehouses and partner venues. This certification gives confidence to eclipse management, employees and external stakeholders about their commitment to protecting the environment through reporting their actions and following best practices. With this system in place, eclipse can successfully manage its overall obligations by controlling its impact on surroundings including continual improvement towards emissions, waste management and energy efficiency.

09 *Technical Departments*

Lighting

The lighting department is where it all began for eclipse Staging Services and we're still immensely proud of it today. Consisting of a group of highly skilled lighting professionals, the department is dedicated to raising the standards right across the Gulf, and is committed to investing in the right people to drive the company forward. We pride ourselves on regularly refreshing our lighting inventory and continually invest in the latest technology.

Our lighting inventory comprises industry-leading manufacturers such as Clay Paky, VariLite, Martin, SGM, Chamsys and MA Lighting among others; we stock products that can't be found elsewhere in the region, giving us a competitive edge. We are also in a position to be able to react swiftly to specific requests from clients and are dedicated to fulfilling exact technical requirements in any way that we can.

WYSIWYG

In early 2016, eclipse became the only regional AV supplier to add a pre-visualisation suite, incorporating WYSIWYG (What You See Is What You Get) into our service offering, further enhancing our clients' experience when choosing and designing a technical package for their event.

With this new facility, clients have the ability to visualise different looks in a virtual 3D environment and to determine the best methods for reaching their design goals. The ability to rough-in cue structure for the show in advance of arrival at the show venue saves time and production costs and is an invaluable tool for producers to pitch creative ideas to their customers.



Technical Departments (continued)

Audio

eclipse audio has made significant investments in audio equipment including an extensive range of d&b speaker systems, which are uniquely customizable and scalable, DiGiCo consoles, Avid Profile consoles, Clear-Com FreeSpeak II wireless comms and HelixNet wired comms, Professional Wireless antennae, combiners and splitters, RF Venue Explorer radio frequency monitoring hardware running ClearWaves software, and a variety of products from manufacturers such as L-Acoustics, Yamaha, Shure and Sennheiser as well as VDC UK.

With continual development of our people with thorough training and specialisms, our focus is on remaining on the cutting edge of the industry's technology. eclipse's overall audio stock is comprehensive and varied allowing us to provide for any type of show regardless of scale.



Technical Departments (continued)

Video

The strong partnerships that the video department has formed with market leading software/ hardware developers such as Green Hippo, Analog Way and Christie Digital have strengthened the department by ensuring that we are constantly adapting to advancements in technology, allowing eclipse to remain at the forefront of delivering new and modern solutions to the market. Along with our substantial inventory of resources including video projectors, LED screens, HD camera systems, seamless flat screen displays, control and switching equipment, and interactive displays, our passionate team of long-term staff and highly experienced technicians are committed to delivering technically complex live events of any size.



Technical Departments (continued)

Power Distribution

Here at eclipse, we pride ourselves on being a leading company in the supply of temporary power solutions to the live events industry. We offer a turnkey solution all the way from generators down to 13a sockets; our expert team has a wealth of industry knowledge and our electricians all hold the BS7909 qualification. Our client list is ever-expanding and we are proud to have worked with a diverse range of both local and international companies, servicing all types of events including cultural festivals, fashion shows, live concerts, sporting events and exhibition stands to mention but a few. Our commitment to driving up electrical safety in the region is unparalleled.

We work to European standards and ensure that each and every piece of equipment is Portable Appliance Tested (PAT) prior to its use on an event. Having worked on some of the biggest projects in and around the GCC, we are uniquely qualified when it comes to delivering projects safely, on time and to the highest possible standard. To us, the size of the project is irrelevant; our clients receive the same professional service each and every time.





Technical Departments (continued)

Rigging & Trussing

The eclipse rigging department has gone from strength to strength over the past few years. We work closely with our clients to produce detailed drawings, weight calculations and rigging plots during the planning stages and right through to the delivery of the event, ensuring transparency and safety for our clients at all times.

By frequently participating and conducting safety and best practice courses, and guaranteeing that we only ever use regularly tested and fully certified equipment, our seasoned team of IRATA Rope Access and PASMA certified rigging professionals are uniquely qualified to provide a first-rate service in the safest possible way.



10 *Awards and Recognition*

The company has won multiple Middle East Event Awards (MEEA) industry awards over the years:

- Best Light & Sound Production 2017
- Employer of the Year 2015, 2016
- Highly Commended (shortlisted)
 - o Best Light and Sound Production 2018
 - o Supplier of the Year 2018
 - o ILEA Spirit of Excellence 2018
 - o Best Event Lighting Design 2015
 - o Best Sound Production 2015
 - o Supplier of the Year 2015
 - o Supplier of the Year 2014

The company has also won Sports Industry Awards (SPIA) for two consecutive years:

• Sports Event Supplier of the Year - 2017, 2018



Creative

At the forefront of creativity, eclipse's creative team takes pride in providing a wide array of creative services and tools that meet the daily demands of visualising meeting and events. Consisting of serval dedicated full-time professionals, our local team is highly skilled and experienced in producing inspiring high-end visual content from detailed 2D drawings to producing 3D experiences of events in Virtual Reality (VR)



12 Creative Technologies / Value Added Services

Creative Technologies / Value-Added Services

The eclipse Group recognises the need for the use of technology to enhance audiovisual offerings to guests. The company commits to maintaining an onsite inventory of audiovisual equipment that is of high quality and from internationally recognised manufacturers. This equipment shall be sufficient for day-to-day operations, will be maintained to the highest standards and replaced as new technology becomes available. In addition, eclipse shall supplement the onsite inventory with equipment from its central warehouse for larger events as required. Beyond our usual state-of-the-art technology, we would like to highlight unique Virtual Reality capabilities that enhance client experience.



ShowRUNNER

Automated webcasting solution for meeting and events. ShowRUNNER enables users to publish events instantaneously online for live or on-demand viewing. Hassle-free and fully automated, the system delivers simplicity in streaming content, making webcasting easy and affordable.

The eclipse Group is the Middle East partner and distributor for ShowRUNNER. The collaborative partnership will provide clients and their customers access to webcasting technology, to record, produce and publish events online at a fraction of the cost associated with the usual production services.





Immersive VR experiences

Our Virtual Reality experience immerses clients within a virtual event space accomplishing the impossible, to "test drive" their event early in the planning stage as never before. Leveraging the power of 3D space rendering combined with virtual technology, clients are more than able to just visualise their setups along with AV, they now have the ability to move around and interact within the environment for a true sense of physical presence.

Our dedicated in-house team of professionals build and design each element of your meeting space for an accurate and the best experience possible of the planned event. Mixed Reality brings a new dimension to the experience; virtual objects are layered on top of the real world where they are detected and made interactive. Walls, floors, furniture and human beings are all recognized and 'mixed' with the virtual world, allowing the client to interact with both simultaneously.

Previous Projects

Special Olympics World Games Abu Dhabi

In March 2019, eclipse was commissioned to provide full lighting support for the Special Olympics World Games 2019 Opening and Closing Ceremonies in Abu Dhabi. Held at Zayed Sports City Stadium, the event was graced by the presence of UAE and world leaders. Over three and half weeks of build, rehearsals and show, eclipse installed and operated over 800 light fixtures.

Being widely praised as the largest sports and humanitarian event in the world in 2019, the occasion delivered excitement and inspiration to spectators, not to mention the athletes from the largest participating nations in its history. The event promotes the values of inclusion to embrace diversity, unifying people of determination.



Previous Projects (continued)

Louvre Abu Dhabi

In association with pyrotechnic specialists Groupe F, eclipse Staging Services provided technical support to the audio and video elements of the Louvre Abu Dhabi opening ceremony.

Commencing the UAE's latest cultural project, eclipse delivered a full audio, video and power supply project for the opening ceremony of the cultural institution. Colourful events and cultural performances marked the opening day celebrations held in the Saadiyat Island Cultural District on Saturday, 11 November. Witnessing the celebrations of the festive programmes were major figures and dignitaries from the UAE and France.



Previous Projects (continued)

Amway Leadership Business Seminar and Gala Dinner

eclipse delivered Amway's Business Session and Gala Dinner by providing the audiovisual design and technical specification from concept to completion. Coordinating with the client based out in India, the business session was held at the Atlantis The Palm. The Lisaili Fort site featuring the Gala Dinner was accurately 3D mapped using a drone to provide a lifelike, immersive virtual version of the multifaceted event in its initial planning stages.



Business Session



14 *Client References*

I would like to take this opportunity to say that it was a pleasure working with you and your team to plan and execute the Business Session and Gala Dinner during the recently concluded Amway Leadership Business Seminar 2017 - Dubai. This was the largest Mice group from India into Dubai with a combined strength of 4,500 participants - a group spread over 10 days in December 2017.

Right from the initial meeting to the execution of the event, we found eclipse Venue Services to be very organised, competitively priced, detailed and professional. Your final plan stood in line with our expectation.

Your contribution of creative ideas, business contacts, and personal time created a blend that ensured the event was a success. The grand success of the event has raised the bar, so now the pressure is on to plan next year's event! And we would like to partner with you for all future events.

Aikta Tyagi, Amway India Enterprises Pvt. Ltd.

I wanted to express our sincere thanks to every eclipse team member who worked so closely with Arabian Adventures Meetings, Incentives and Events to deliver above and beyond every aspect of this event.

From the very first meeting, through to pitching, pre-event and onsite delivery the team has been nothing short of exemplary with your proactive approach, high level of customer service, flexibility and professionalism. In all of our dealings through this process, it really has been such a pleasure to work with you all.

Your creative and innovative approach from the onset was what set you apart from your competitors. The quality of your renderings, concepts, quick response times and proactivity made this challenging event so much easier and we are truly grateful. We look forward to working on many future opportunities, and we would really appreciate if you could pass on our sincere thanks to everyone involved.

Justine Thomas-Butler, Arabian Adventures – Meetings, Incentives & Events (A division of Emirates, the international airline of the UAE)

Client References (continued)

"The Louvre Abu Dhabi has quickly become a symbolic reference to world history and cultural tourism in the region. It was very rewarding for Groupe F to have been involved with the opening project of such a prestigious event.

It was a pleasure working with eclipse who supported the event with audio and video projection systems. The project throughout was well organised. Your contributions were vital in assisting us to deliver the event. The onsite team exhibited high standards of professionalism/expertise. The monumental projection created exactly the enveloping ambience that we were looking for.

The economics of the project were not simple and your budget flexibility and active response to change/challenges, when required, were much appreciated. I thank you for all of the efforts that went into making the event a success and look forward to working with you again in the future."

Christophe Berthonneau, Groupe F

I wanted to thank all involved at eclipse for their significant contribution to the overall success of the Opening and Farewell Ceremonies for WorldSkills Abu Dhabi 2017.

This was a very challenging project and I'm extremely grateful for your support throughout the production process and onsite to bring it in on schedule and on budget. eclipse has supported People since we formed and have been an integral part of virtually all projects we have delivered. As such, we value you as a trusted partner.

The PM has been extremely helpful and proactive. An excellent ambassador for eclipse; working tirelessly, managing his resources efficiently, yet never losing sight of his crew's welfare and wellbeing.

The feedback has been 100% positive and we can all be proud of what we achieved in such a short time.

I look forward to working with you very soon on upcoming projects."

Mark Fogwill, People



eclipse Group

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